

# ***NEW WAVE INC.***

SUITE # 139. 130 SHORE ROAD. PORT WASHINGTON, N.Y. 11050 TEL: 888-224-5012

RECEIVED

AUG 15 1997

FCC MAIL ROOM

EX PARTE OR LATE FILED

August 6, 1997

Mr. William Caton  
Acting Secretary  
Federal Communications Commission  
1919 M Street, N.W., Room 222  
Washington D.C. 20554

DOCKET FILE COPY ORIGINAL

Re: Notice of Ex Parte Communication  
Payment Restructuring; WT Docket No. 97-82

Dear Mr. Caton,

On August 5, 1997, I, the undersigned, of New Wave Inc., met with Tom Zagorsky from Commissioner Chong's Office, to discuss issues regarding Payment Restructuring in reference to the above mentioned docket. My views on this matter had previously been filed with the Commissioner's office in late July, 1997. I am including a copy of that communication with this letter.

Sincerely,



Monuj Bose  
New Wave Inc.

Attachment

cc: Tom Zagorsky

No. of Copies rec'd 0  
List ABCDE

# ***NEW WAVE INC.***

SUITE # 139. 130 SHORE ROAD. PORT WASHINGTON, N.Y. 11050 TEL: 888-224-5012

**RECEIVED**

**AUG 15 1997**

**FAX COVER SHEET**

**FCC MAIL ROOM**

**DATE: July 29, 1997**

**ATTN: Eileen Duff - Suzanne Toller**

**OF: Commissioner Chong's Office - FCC**

**FROM: Monuj Bose**

**NUMBER OF PAGES TO FOLLOW: -0-**

## **COMMENTS:**

I am a Wireless Reseller in the North East region. In the last couple of weeks, I have communicated with your office ( via certified mail with acknowledgement receipt ) concerning reply comments to WT Docket 97-82. Due to the magnitude of this issue and the serious ramifications and implications that the FCC's decision is going to have on small resellers such as myself, I feel it critical to express my opinion in person.

I am cognizant of the fact that meetings/appointments with your offices are booked weeks in advance.

However, if you could consider allowing me a "short meet" with your office on August 4th or 5th , it would be extremely appreciated.

If your schedule permits, please call me at 917-940-4900 or leave me a message at 888-224-5012.

Sincerely

  
Monuj Bose  
CEO

# ***NEW WAVE INC.***

SUITE # 139. 130 SHORE ROAD. PORT WASHINGTON, N.Y. 11050 TEL: 888-224-5012

**RECEIVED**

**AUG 15 1997**

**EX PARTE OR LATE FILED**

**FCC MAIL ROOM**

**Chairman Reed E. Hundt  
Federal Communications Commission  
1919 M Street, N.W.  
Room 814  
Washington, D.C. 20554**

**Re: Reply Comments To WT Docket 97-82**

**July 16, 1997**

Dear Honorable Chairman,

Wireless Communications entered a new era when your organization created the PCS Band and at the same time established the Entrepreneur's Block. Most of us smaller wireless resellers were ecstatic with the prospect of the incredible potential involved vis-a-vis the Entrepreneur's Band with its attractive wireless resale economics; for companies such as mine, the opportunity to provide mobile and wireless loop access service are non-existent from cellular incumbents and the A and B Block PCS players.

It is our contention that the FCC, having espoused the philosophy for allowing smaller business to enter the PCS market, has been quintessential in introducing competition in the wireless market thus giving the consumer/end-user more options, quantitatively and qualitatively, to meet their wireless needs.

However, at this juncture, the resale opportunity offered to us smaller resellers is in extreme jeopardy. In the last two years, the incumbents and the larger businesses have consolidated financially and successfully launched services in various markets. Conversely, the C-Block winners are facing an adverse financial scenario.

For instance, a company such as NextWave, a C-Block ("Consumer Block") licensee, which is fostering the growth of smaller resellers such as ours by offering only wholesale minutes, along with facilities based resale, is experiencing financial difficulties. Apart from NextWave, there are other C-Block licensees who are encountering similar financial dilemmas. We resellers need a viable Consumer Block if we are ever to get into offering competitive local access and other innovative mobile services.

At this point, payments due from the auctions have been indefinitely suspended by you. However, this "indefinite suspension" has further exacerbated the financial malaise the licensees are experiencing; it is getting increasingly difficult to obtain domestic capital for network buildout.

While we realize that your organization is totally cognizant of this issue and is assiduously seeking avenues to fulfill the "promise" of the Entrepreneur's Block, it would be a tremendous boost if you would consider using your official platform in expediting a quick and effective FCC action for the restructuring of the licensing payments.

Today, my company's success is dependent on the positive outcome of the Consumer Block winners. Our future plans have been shaped by the vision of a fair and truly competitive marketplace, whereby small businesses such as ours, will be afforded the opportunity to compete on a larger scale. You have cast the dye which will enable small businesses to compete successfully in a constantly changing and dynamic wireless market and we are hoping that your positive decisions will prove to be pivotal in realizing the dreams and aspirations for small wireless operators across the continent.

Honorable Chairman, your input and action on these issues is extremely appreciated.

Sincerely,



Monuj Bose  
CEO

cc: Com. James H. Quello  
✓cc: Com. Rachelle B. Chong  
cc: Com. Susan Ness  
cc: Sect. William Caton